



March 1, 2010

Re: Notice of Discontinuation of LabChip 3000 Instrument

Dear Valued Customer,

As a valued customer of Caliper Life Sciences, you have our commitment to provide you with the highest quality customer service and product support. Part of that effort is the evolution and improvement of Caliper products.

I am writing to inform you that Caliper has decided to discontinue selling the Caliper LabChip 3000. Active orders will be filled. New orders for LC 3000 are no longer being accepted. Customers interested in Mobility Shift Assays are being directed to the Caliper EZ Reader II platform which offers the benefits of the LC3000 instrumentation in a benchtop footprint.

Caliper will continue to support the installed LabChip 3000s for **60** months. This support includes supplying compatible replacement parts, preventive maintenance, and repair services. After this period, Caliper may modify the level of support, including but not limited to offering fewer services, replacement parts, or discontinuing support completely.

Caliper supplies a multi-sipper chip that is used in both the LabChip 3000 and the LabChip EZ Reader instruments. In order to run this chip in the Labchip 3000, the instrument must be refitted with a cartridge upgrade (P/N 126552).

Thank you for your patronage.

A handwritten signature in black ink that reads "Richard Bunch". The signature is written in a cursive style.

Richard Bunch
Microfluidics Business Segment Manager
Caliper Life Sciences